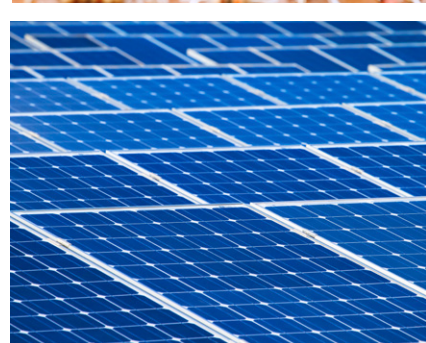
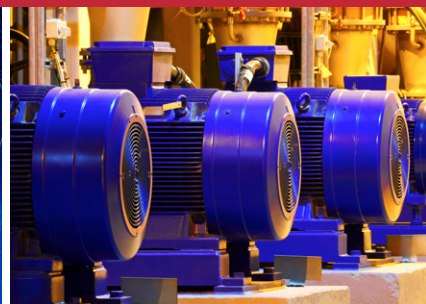


BOPET Film

2017

Global conference on market & technical developments and opportunities in BOPET film

26-27 September 2017
Maritim Hotel, Cologne, Germany



Headline Sponsor

ESOPPP

Energy Saving Orientation Production Process

KAMPF

Also sponsored by:

ATLAS
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Media supporter:

Film and Sheet
EXTRUSION

AMI

Bringing the plastics industry together.



@Contact_AMI #AMIBOPET

BOPET Film

2017

BOPET film is one of the fastest growing polymer substrates driven by its extensive and increasing use in both packaging and technical applications. An explosion in new capacity in recent years has led to oversupply of BOPET films which combined with the falling crude oil prices has resulted in weak pricing and poor margins. The increasingly competitive traditional packaging film market is driving producers to seek added value opportunities through diversification and investment in secondary processing such as metallisation or offline coating.

The conference features a diverse programme of presentations by industry leaders covering trend setting material and technology advances to help enhance film performance and improve process efficiency and sustainability. Delegates will gain valuable insights into global market developments and how purchasing trends may change in the next decade and get a retailer's perspective on the key issues of flexible packaging. Our Film Producers perspective session will discuss the business and market environment as well as future potential applications for BOPET films.

Whatever your involvement in the BOPET Film industry, be it material or technology supplier, film producer, converter or brand owner, this event will provide an ideal opportunity to meet with like minded professionals, get expert opinions and debate key issues.

”

*AMI is up to date for
my target market and
interest*

Technical Director, JSP

Headline Sponsor

ESOPP

Energy Saving Orientation Production Process

ESOPP is a family business, driven with energy, commitment and passion but it is also a family on its own. The ESOPP family today have 80 members who have dedicated most of their entire professional lives to the stretching world. We do have experts in film stretching technology but most importantly our family members share the same passion and undertake the same mission: treating every customer as a family member and doing its best to serve him. Not only do we deliver turnkey stretching lines but we also bring along our proximity service and our family-style commitment.

On the technical front, ESOPP is pursuing its pragmatic approach to engineering development. Our stretching lines are already known as being the most flexible ones, capable of producing both commodity and specialty films. Our stretching lines are also known to offer the lowest energy cost per kg of film produced. Now we are moving one step further by offering technical solutions that significantly reduce the running costs of the production lines to levels never reached by any competing solutions. This is achieved not only by reaching faster operating speeds but mostly by focusing on energy-saving solutions and reliable production process.

- Ultra-thin BOPET film line down to 0.5µ
- High output BOPET lines (8.7m, 550 m/min, 5500 kg/hr, 7µ to 75µ)
- Thick industrial BOPET film line up to 350µ
- Fully adjustable (both MD and TD) simultaneous stretching lines, entirely mechanical solutions. Adjustable TD orientation up to 45°.
- First jumbo roll on winder in 12 months after the signature of contract
- Low production cost
- Energy saving solutions (extrusion, mdo, tdo)
- Direct recycling of slitter loss in fluffs form
- Twin screw extrusion technology, for both the main and the satellite extruders
- High speed band pinning for higher casting speed
- Multigap stretching MDO
- Remote maintenance technology

Ways to get involved:

Delegate registration

Register before 14th July 2017 and pay €990* saving €200 on the full price of €1190*. There are additional discounts for group bookings. The registration fee includes attendance at all conference sessions, the Networking Cocktail Reception, lunch and refreshment breaks on both days and a set of conference proceedings.

Sponsorship

A variety of sponsorship opportunities are available at this conference to help to promote your company's products and services to this highly targeted international audience. Contact the Conference Hotline for further information.

Exhibition space

Make it easy for the delegates to find you at this busy event with your own exhibition space. Bring your own display stand, banners or use the space to showcase samples of your products and ensure that you make an impact. The exhibition will run throughout the conference in the exhibition room next to the main meeting room.

Space is limited so to avoid disappointment please register for this service as soon as possible.

CONFERENCE HOTLINE

Contact: Sabrina Redl, Conference Organiser
Tel: +44 (0) 117 314 8111
Fax: +44 (0) 117 311 1534
Email: sabrina.redl@ami.international

SAVE €200

Register before
14th July
2017

Tuesday 26th September 2017

- 08.30 Registration and welcome coffee
09.30 Opening announcements

MARKET OVERVIEW

- 09.40 **Global BOPET films market trends**
Ms. Charmaine Russell, Unit Manager – Consumer Packaging,
AMI CONSULTING, United Kingdom

SESSION 1 - MATERIAL DEVELOPMENTS

- 10.10 **Leveraging masterbatch expertise and development capabilities to speed up time to market of new BOPET applications**
Mr. Michael Kirch, Global Head of R&D,
SUKANO, Switzerland

- 10.40 **Tailor made co-polyester solutions for functional layers in BOPET**
Dipl.-Ing. Volker Siebott, Business Development Manager,
SELENIS PORTUGAL S.A., Portugal

- 11.10 Morning coffee sponsored by:



SESSION 2 - TECHNOLOGY DEVELOPMENTS

- 11.50 **Converting 4.0 - the key to boost efficiency**
Dr. Donatus Weber, Manager Innovation & Industry 4.0,
KAMPF SCHNEID- UND WICKELTECHNIK GmbH & Co. KG,
Germany

- 12.20 **PET enhancing the performance of biaxially oriented high barrier films**
Mr. Andreas Kollenda, Sales Director,
KUHNE ANLAGENBAU GmbH, Germany

- 12.50 **New trends in filtration & recycling for BOPET**
Mr. Stefan Vandendijk, Technology Manager,
PUROLATOR ADVANCED FILTRATION, Belgium

- 13.20 Lunch

- 14.50 **Get more from your roll coverings**
Mr. Philippe Baichette, General Manager,
HANNECARD GmbH, Switzerland

- 15.20 **Redefined strategies and developments in polyester film industry**
Dr. Dirk Karasiak, Managing Director,
AQUAFIL ENGINEERING GmbH, Germany

- 15.50 **Tailored modification of BOPET film by atmospheric plasma**
Dr. Nicolas Vandencastele, Business Developer,
COATING PLASMA INDUSTRIE, France

- 16.20 Afternoon tea

SESSION 3 - DOWNSTREAM PROCESSING

- 17.00 **Functional coatings and primers for BOPET film**
Mr. Marcin Lapaj, Market Development Manager,
Henkel AG & Co. KGaA, Germany

- 17.30 **Conversion of aluminium oxide coated films - from a single layer material to the finished pouch**
Dr. Carolin Struller, Research Scientist,
BOBST MANCHESTER Ltd., United Kingdom

- 18.00 **Future applications for BOPET films for advanced R2R printing application for printed and organic electronics**
Ms. Andrea Glawe, Regional Sales Director Asia Pacific,
KROENERT GmbH & Co. KG, Germany

- 18.30 Networking Cocktail Reception

Wednesday 27th September 2017

- 08.30 Registration and welcome coffee
09.00 Opening announcements

SESSION 3 CONT. - DOWNSTREAM PROCESSING

- 09.10 **Transparent packaging films based on alumina barrier technology**
Dr. Nicolas Schiller, Deputy Director,
FRAUNHOFER FEP, Germany

SESSION 4 - BUYER'S PERSPECTIVE

- 09.40 **Challenges and opportunities of film sourcing in the next decade**
Mr. Vesa Taitto, Category Manager,
WIPAK GROUP, Finland

SESSION 5 - FILM PRODUCERS' PERSPECTIVE

- 10.10 **The Chinese BOPET film market from the perspective of a new local producer**
Mr. Chao Xue, Director,
JIANGSU XINGYE POLYTECH Co. Ltd., China

- 10.40 Morning coffee

- 11.20 **New trends in packaging and protective film**
Dr. Holger Kliesch, New Business Development Manager,
MITSUBISHI POLYESTER FILM GmbH, Germany

- 11.50 **Innovative polyester films: business & technical perspectives**
Mr. Thierry Robic, General Manager PET Division,
TORAY FILMS EUROPE, France

- 12.20 Lunch

SESSION 6 - REGULATIONS, QUALITY & PROCESS CONTROL

- 13.50 **The German draft legislation and European activities to regulate packaging inks**
Mr. Michael Scherzinger, Solution Specialist,
ADJUVO KFT., Hungary

- 14.20 **The professional approach to BOPET measurement and control**
Mr. Chris McGowan, Director of Sales EMEA,
NDC TECHNOLOGIES Ltd., United Kingdom and
ppa. Dipl.Inform. Thorsten Weidenfeller, Chief Technology
Officer, R.A.M. - REALTIME APPLICATION MEASUREMENT
GmbH, Germany

- 14.50 **A new and fast method to analyse the mineral content in plastic materials and films**
Mr. Ullrich Kasten, Global Sales Manager,
EMTEC ELECTRONIC GmbH, Germany

- 15.20 Afternoon tea and conference ends

Conference bag sponsored by:



Conference lanyard sponsored by:



AMI reserves the right to alter the programme without notice.
The latest programme can be viewed on our website
www.ami.international

REGISTRATION FORM

PLEASE COMPLETE IN BLOCK CAPITALS

Company: _____

Address: _____

Country: _____

Tel: _____ Fax: _____

VAT No.: _____

(Must be completed by all EU Companies)

Company activity: _____

Purchase order No. (if applicable): _____

Invoice address (if different from above): _____

DELEGATE DETAILS

Title: Mr/Mrs/Dr/Other: _____

First name: _____

Surname: _____

Position: _____

Email: _____

Special dietary requirements: _____

Signature: _____ Date: _____

By registering for this event I am agreeing to my details being used by AMI.
Please note that we do not pass details to any 3rd parties.

PARTICIPATION

Select a delegate option:

☐ Early-bird admission fee: €990 + 19% = €1178.10 _____
(Until 14th July 2017)

☐ Full admission fee: €1190 + 19% = €1416.10 _____

Upgrade your booking to include:

☐ Exhibition Space: €760 _____

Total: _____

Please note upgrades can only be booked with a delegate place

All payments to be made in Euros

All delegate registrations have 19% VAT applied as stated by the German government

METHOD OF PAYMENT

You will be sent an invoice in 7-14 working days.

☐ **Bank transfer quoting:** Your invoice and A/C No. or 'Applied Market Information Ltd. - BOPET Film 2017' to: National Westminster Bank Plc. Thornbury Branch, 16 the Plain, Thornbury, Bristol, BS99 5HD
Account number: 06814077 Bank No. 556138
IBAN: GB63 NWBK 6072 0306 8140 77 SWIFT: NWBKGB2L

☐ **Pay by Credit Card**

We accept: Visa / Mastercard

Please provide your contact details and we will send you a link to a secure payment gateway via email.

Name: _____

Email: _____

BOPET FILM 2017

CONFERENCE INFORMATION

26 - 27 September 2017

Maritim Hotel

Heumarkt 20

50667 Cologne

Germany

Tel: +49 221 2027 0

Fax: +49 221 2027 835

PARTICIPATION OPPORTUNITIES

The registration fee includes attendance at all conference sessions, a set of conference proceedings, entrance into the Networking Cocktail Reception, lunch and refreshment breaks.

Registration fee

- Early-bird offer: Register 14th July 2017 for €990*
- Full price: €1190*
- Exhibition space: Upgrade to an exhibition space for €760
- Group discounts: When registering as a group you may be entitled to discounts. Contact Sabrina Redl, Conference Organiser for more information

Exhibition space

The exhibition is an excellent way to enhance your business opportunities and makes it easy for delegates to find you! The upgrade allows you to:

- Have an exhibition space in the networking area throughout the conference (includes 1 table, 2 chairs and a power supply)
- Include your company profile in the printed proceedings
- Display new and existing products
- Hand out brochures and promotional items to attendees from your stand

Spaces are allocated on a first-come-first-served basis and sell quickly. Add an exhibition space onto your delegate registration as an upgrade.

Sponsor this event

A variety of sponsorship opportunities are available at this event that can help to promote your company's products and services to this highly targeted international audience. For further information, please contact the Conference Organiser on: +44 (0) 117 314 8111.

Social events

The social events organised for BOPET Film 2017 will provide an ideal setting for delegates and speakers to mix business with pleasure.

• Networking Cocktail Reception

A networking cocktail reception will be held on the first evening. This offers an excellent opportunity for delegates to meet with speakers and other colleagues. All delegates are invited to attend and admission is included in the delegate fee.

Hotel accommodation

Delegates are responsible for booking their own accommodation. AMI has negotiated a room rate of €159 for a single room and €197 for a double (tax, breakfast and Wi-Fi included) at the Maritim Hotel in Cologne until 25th August 2017.

Please make your reservation using the direct hyperlink which can be found on our website www.ami.international (click on 'BOPET Film 2017' followed by Accommodation)

CANCELLATIONS

Full refunds, less a cancellation charge of €200 will only be made on cancellations received prior to 25th August 2017. Thereafter we regret that no refunds can be made. Delegates may be substituted at any time. Please note that refunds will not be given on exhibition upgrades or sponsorship packages at any time.

*+19% German VAT

CONFERENCE HOTLINE

SABRINA REDL, CONFERENCE ORGANISER

Applied Market Information Ltd.

6 Pritchard Street, Bristol, BS2 8RH, United Kingdom

Registered in England No: 2140318

Tel: +44 (0) 117 314 8111 Fax: +44 (0) 117 311 1534

Email: sabrina.redl@ami.international

The latest programme, including any new speakers or changes to the schedule can be viewed on our website: www.ami.international